

PowerMate®

Typical Customer Comments :

"...our company purchased a PowerMate® model M-1...At the time we were always scrambling to find enough help to bring a boiler into a basement without any injuries. Now it takes only two men and neither one of them is risking injury. It not only cuts your time...but you get to keep your other techs out in the field making you money on other jobs."

Jack Hall Plumbing & Heating

"The PowerMate® lifting solution I purchased has far exceeded my expectations! I have been using this lifting solution on a weekly basis and it amazes me every time I use it. The quality of construction and the attention to detail on this unit is second to none. In fact, it is the standard by which all other lifts should be measured. I have recommended this lifting solution to all my business associates and competitors as the only solution to buy. Keep up the GREAT design and development work! You are a true leader in your industry!"

Dighton Plumbing & Heating Inc.

"With the purchase of the M1 in 2003, it greatly improved our productivity...and decreased the number of injuries due to moving heavy equipment. In prior years, sending four men to carry a geothermal system into a basement was costing approximately \$320 to \$450..Now, the cost of one delivery driver is only \$50-\$75. With installing 200 units per year, you can see just how quickly it has paid for itself."

Bill's Heating & Air Conditioning



PowerMate®

Stair-Climbing HandTrucks

- ◆ Service Agreements
- ◆ Machine Re-Certifications
- ◆ Value-Added Accessories/Solutions
- ◆ Parts, Repairs & Machine Replacements
- ◆ On-Site Customer Trainings & Re-Trainings



Ask
About
Our Financing
Options!

To Learn More About Your Complete Solution Call...

1-800-697-6283

www.powermate.biz/hvac-r

L P INTERNATIONAL INC.

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PowerMate®

Partnering With You to Increase
Your Bottom Line Invest In....

The Industry Leading Complete Moving Solution!



PowerMate®

How Does PowerMate® Make You Money...

- ◆ Ergonomically engineered - Requires 87% less effort than a conventional handtruck.
- ◆ Reduces the risk of injury, avoids costs and lowers W.S.I.B. (C.S.A.O. average injury costs \$35,000 per incident).
- ◆ Increases employee retention, a tool that keeps and attracts new valued employees.
- ◆ Creates a professional image - Be seen as a leader and implementor of best practices.
- ◆ Creates more referrals and repeat business.
- ◆ Reduces labour costs, complete jobs with fewer people and increase billable hours.
- ◆ Gains a cost advantage over competitors through increased efficiency and productivity.
- ◆ Reduces product and customer property damage.
- ◆ Increases profits! Typically generates an **R.O.I** of **10:1** in the first year!



PowerMate®

Savings Analysis...

FOR MOVING HOT WATER TANKS / BOILERS /
FURNACES / A/C UNITS / RADIATORS / ETC.

ESTIMATED:

2 men per installation, 4 hours per installation
\$50/hr labour rate, \$200/hr billing rate,
10 installs per month

Current Method:	PowerMate® Method:
Cost of labour per month = 2 men x 4 hours = 2 (\$50) x 4 = \$400 labour costs per installation	Cost of labour per = 1 man x 4 hours = \$50 x 4 = \$200 labour costs per installation

Monthly savings using a PowerMate® = \$2,000.00

PLUS, ADDITIONAL BILLABLE REVENUE OF UP TO
\$1500 PER MONTH BY SENDING YOUR SECOND
MAN OUT ON OTHER JOBS

Total Annual Savings & Additional Profits = \$ 42,000.00

PLUS: Avoiding one injury alone can save your
company an average of \$35,000 per incident!

PowerMate®

Introducing...

The New Value Added Complete Moving Solution!

When you invest in a PowerMate® you can now realize even more benefits with the new value added solution package. Our **Complete Moving Solution** will increase your productivity, efficiency, workplace safety, avoid costs and increase your **PROFITS!**

1) Customer Training:*

- protect your investment, maximize compliance, and promote safety with the "Best in Class" on-site operator training.



2) Big Wheel Attachment:*

- perfect for moving heavy loads across gravel, grass, mud, snow, delivering to new construction sites & row housing.



3) Step Extension & Pivot Pad:*

- with the step extension & small pivot pad you have the ability to complete 17% more deliveries than ever before.

